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# Undermining Mimetic Contagion on the Net:

Argumentation Tools as Critical Voices

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### **Overview**

- Reasoned, respectful discourse
- The internet as mimetic medium
- Internet discourse
- Mapping argumentation and dialogue
- Positive mimesis
- Open questions

### Reasoned, respectful discourse

- Jaw jaw not war war
- Argumentation as a (the?) principled way to contest truth, or appropriate pragmatic action
- Persuasive discourse as a strategy for, and inevitable medium of, positive and negative mimetic contagion

### The Net

- A 'frictionless' memetic medium → mimetic rivalry
  - "Mimetic contagion on a global scale" Girard
- We're drowning in information and starving for meaning
- Attention is the scarce resource (mimesis as attention?)
- Identity as networks of social and conceptual relations, extending for many into cyberspace
- Hypermedia for weaving multiple narratives
- Polarisation or dissolving effect on prejudices?

### Discourse on the Net

- Unprecedented ability to publish, discuss and tune to multimedia channels
  - blogs, wikis, newsfeeds, social bookmarking, podcasts, screencasts, webcasts...
- Discourse tools do not promote reflective, critical thinking
- Multimedia annotation tools can insert critical voices that subvert popular media
- Dialogue and argumentation tools can elevate the level of discourse, exposing implicit assumptions and fallacious logic (possibly hidden intentionally)

#### national front Counter demo 15/06/07



#### National Front Counter Demo Against Muslims



#### **BNP** scum



http://uk.youtube.com/watch?v=qD0zFX3BFz4

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BNP election video edited and republished by a critic...

Juxtaposing clips from two separate videos to argue that they were set up artificially

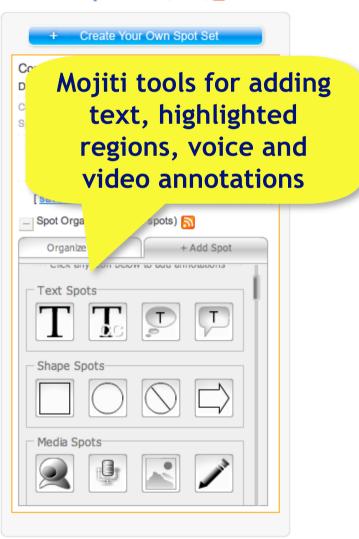


# Example: 'argumentation' on YouTube (annotation via mojiti.com)

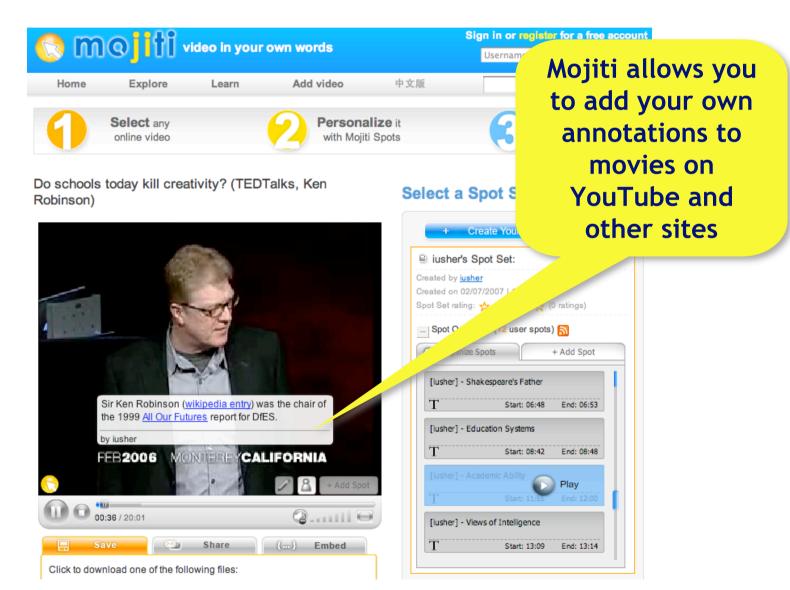
Obsession: Radical Islam's War Against the West, Part III



Select a Spot Set (1 total)



# Example: 'argumentation' on YouTube (annotation via mojiti.com)



www.natfront.com/prejudic.html

### Patterns of Prejudice

A revised and updated version of an article by Steve Brady which originally appeared in *Vanguard* magazine in April 1987.

One of the favourite accusations thrown at the National Front by its multiracialist critics is that we are simply a bunch of bigots, that our stance on race, at the core of our political philosophy, is just ignorant prejudice against people whose skin colour is no more than a superficial manifestation. Is this so? Are our racial policies merely the product of prejudice, or are they instead based on sober realism and the courage to face facts?

### "Never Fit

We argue, for example, that West Indian and other Negroes will never fit in, as multiracialists claim, to become equal and integrated members of a predominantly White society. This is because they are inherently unfitted to do so intellectually, and are thus condemned to exist in White society as a permanent underclass, confined to the lower social strata and, not unnaturally, bitterly resentful of the alien society in which they are thus trapped. This resentment will inevitably explode into violence, rioting and crime."

"What are the facts? Over almost seventy years, in study after study, conducted by scientists and educationalists in numerous countries, studies conducted by such bastions of racial rationalism as the Inner London Education Authority, the US Army, and Harvard and Oxford Universities, on every measure of intellectual ability and educational attainment Blacks perform significantly worse, on average, than Whites. In the case of average IQ, for example, the average Negro figure is only 85% of the White average. In fact the higher the proportion of White genes the higher the intelligence: a pure-bred Negro fresh out of Africa scores nearer 70%."

Readers can consult *Race* by Dr. John R. Baker, former Reader in Cytology at Oxford University, published by the Oxford University Press, or *The Testing of Negro Intelligence*, an exhaustive review of hundreds of studies demonstrating racial differences in intellectual ability by Dr. Audrey M. Shuey, and of course there is *The Bell Curve* by Herrnstein and Murray.

"If "social deprivation" and "racial discrimination" are responsible for the poor performance of Negroes, groups such as the American Indians, who score considerably worse than American Blacks on every measure of social deprivation, would be expected to do worse, or at least as badly, as Blacks. In fact they do a lot better in the same tests."

#### "Real World

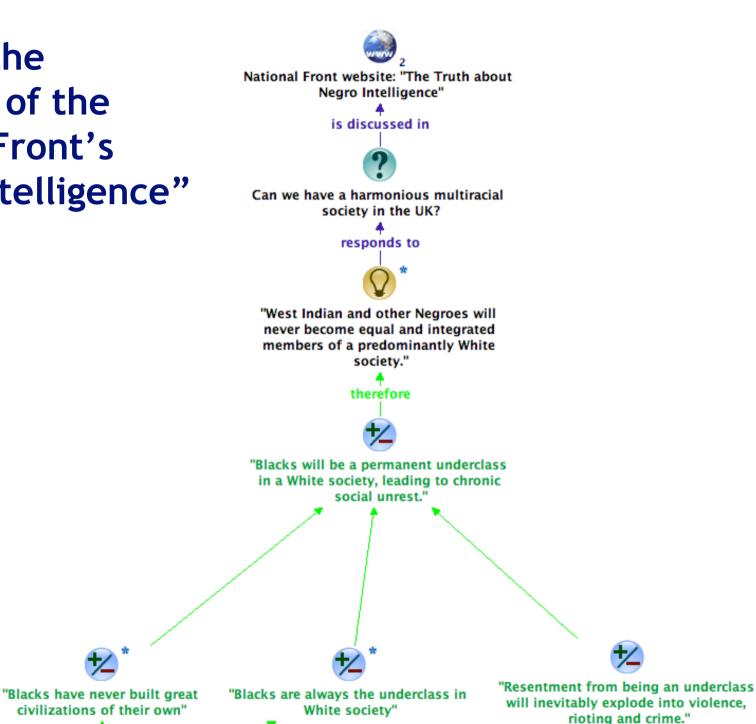
Stepping out from the arcane field of intelligence measurement, what do we see in the real world? We see exactly what honest psychologists' conclusions would lead us to expect. Negroes, innately less intelligent, are at the bottom of every White social heap, but this is blamed by advocates of the dogma and their tan-skinned imitators on "White racism."

[...]

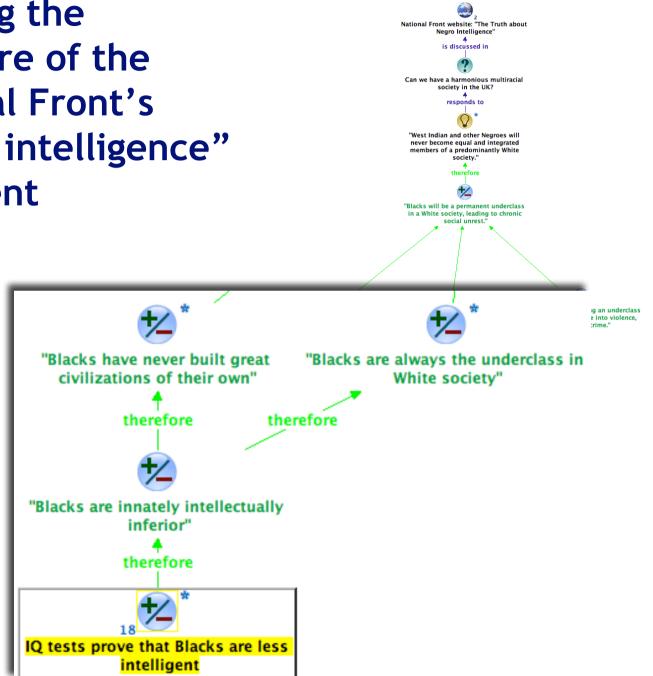
"So what about Black performance when there are no Whites to be "racist"? What did the Negro accomplish in Africa before the White Man came? As Baker illustrates in Race, virtually nothing."

Mapping the structure of the **National Front's** "negro intelligence" argument

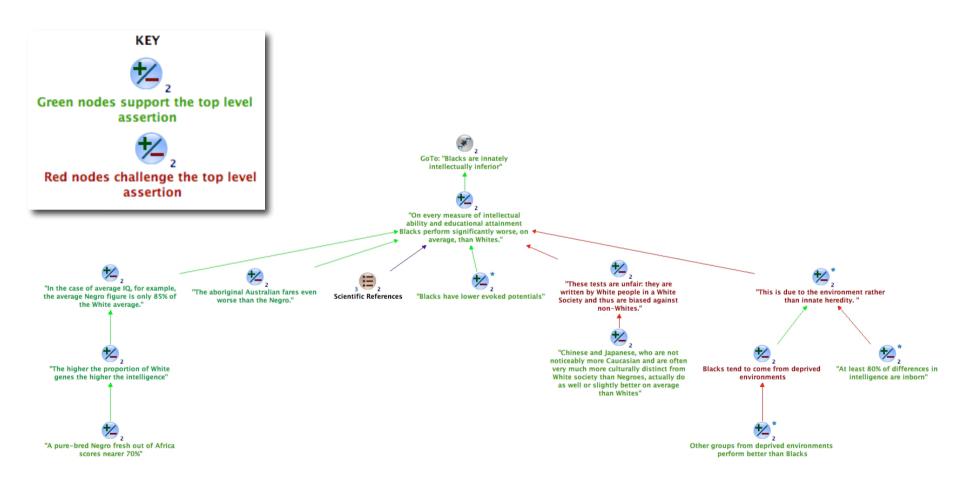
civilizations of their own"



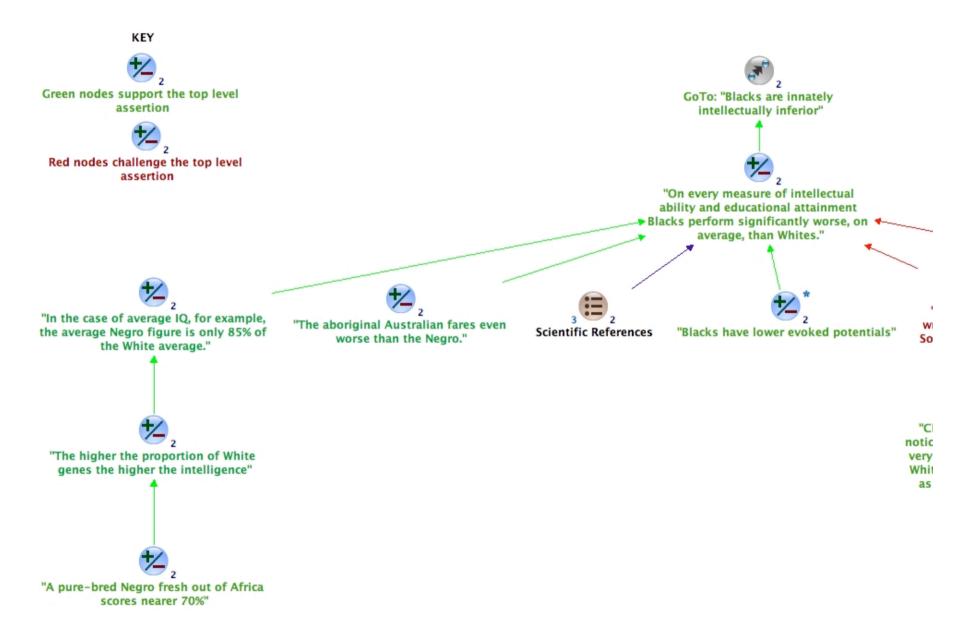
Mapping the structure of the **National Front's** "negro intelligence" argument



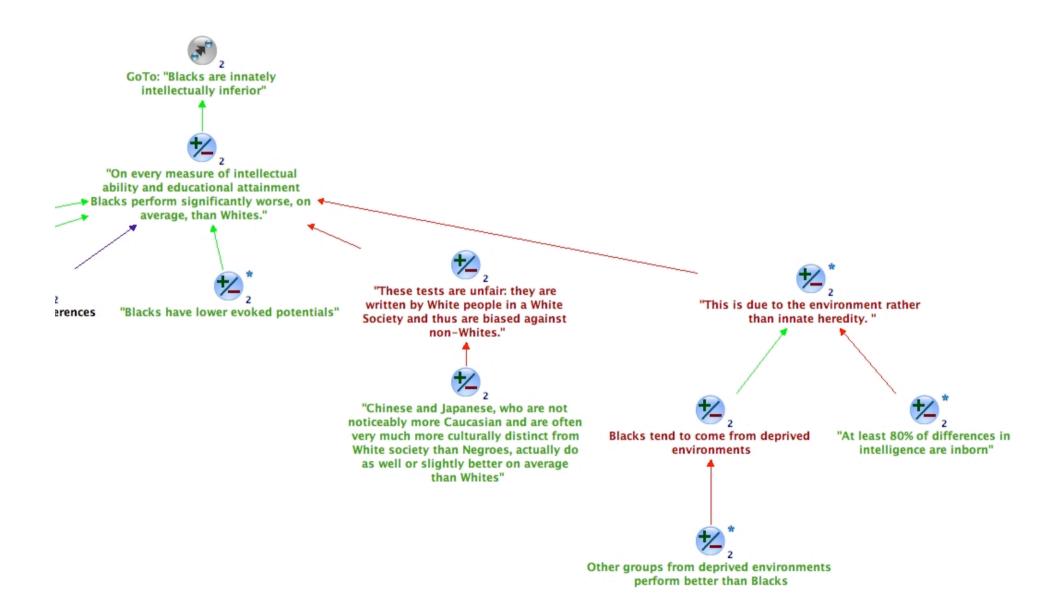
### Mapping the structure of the National Front's "negro intelligence" argument

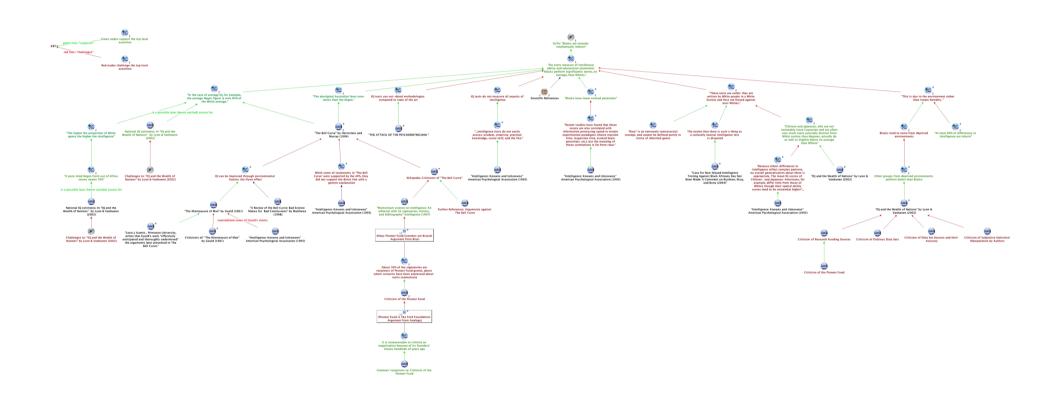


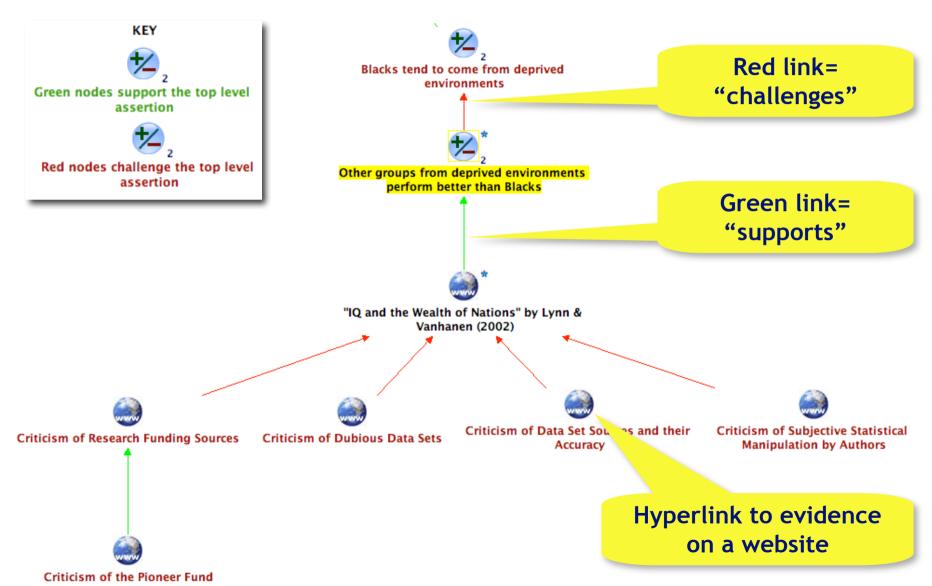
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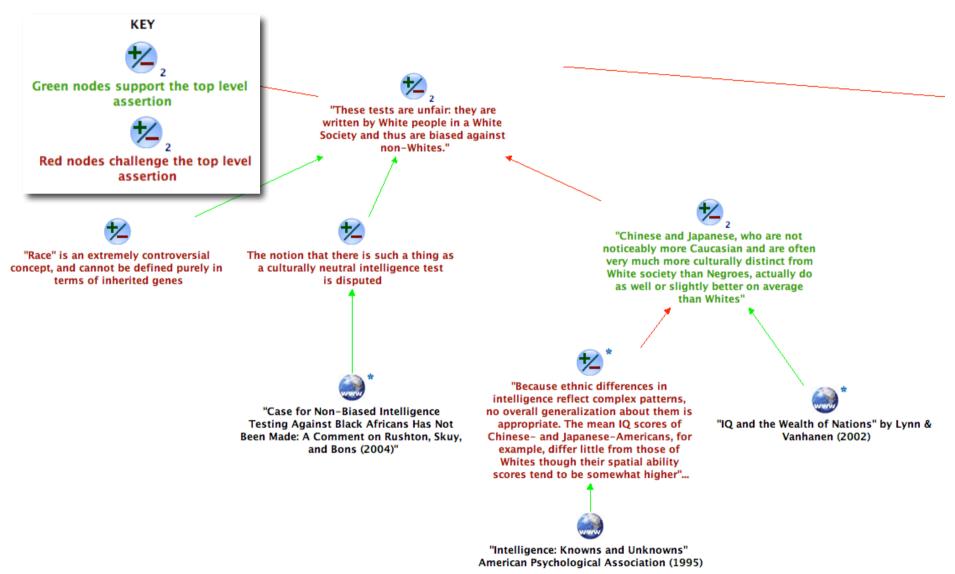


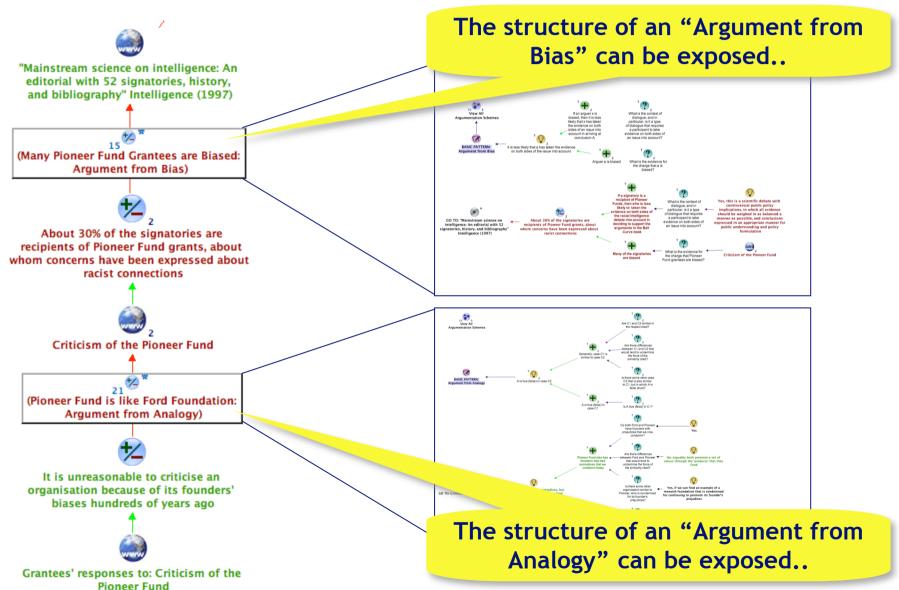
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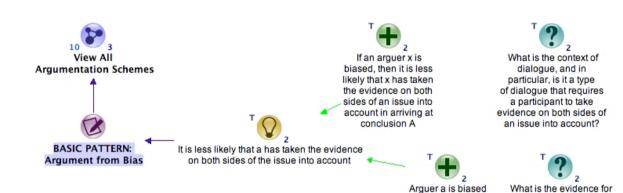




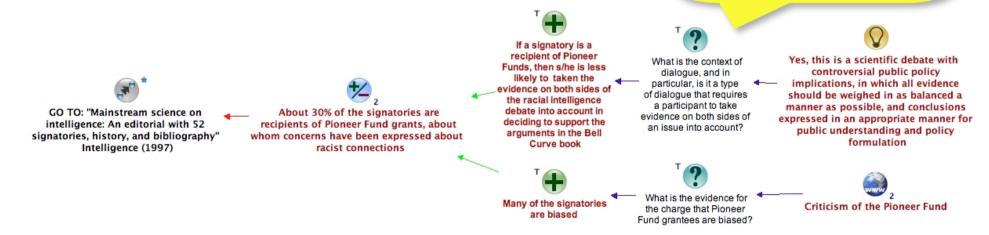




Template for an "Argument from Bias"

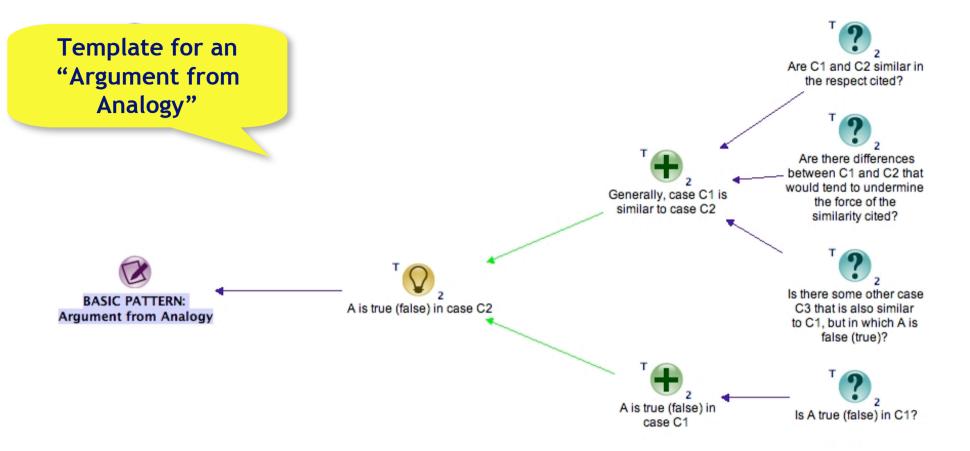


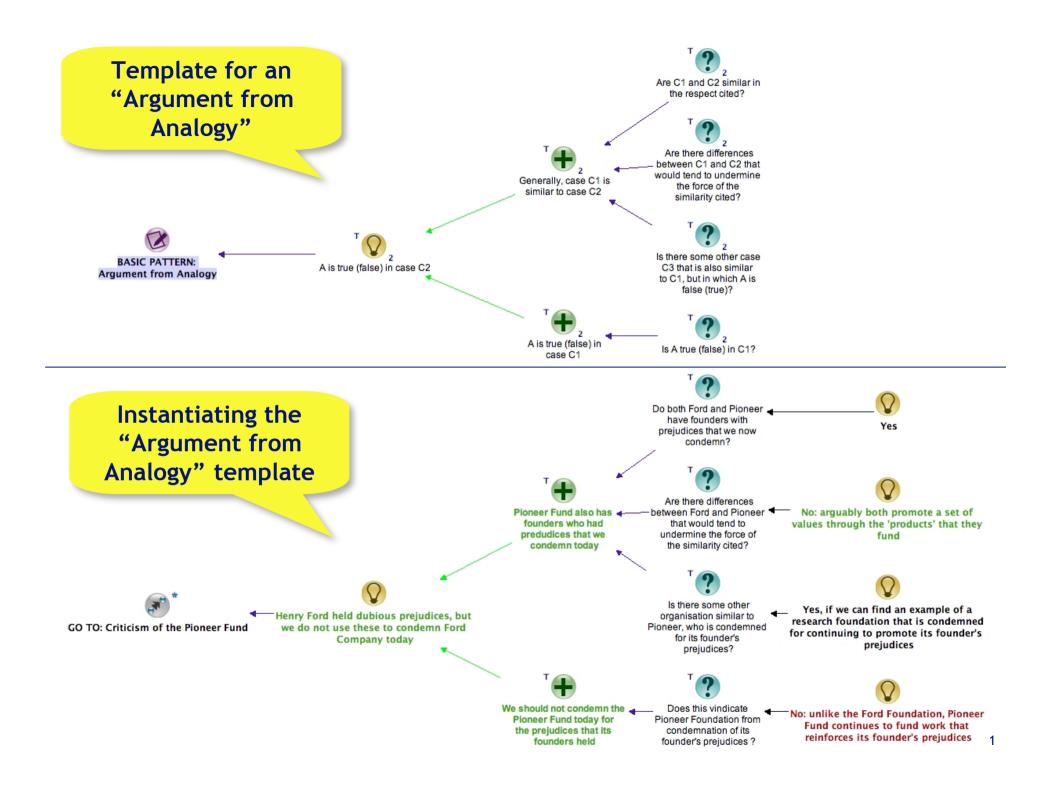
Instantiating the "Argument from Bias" template



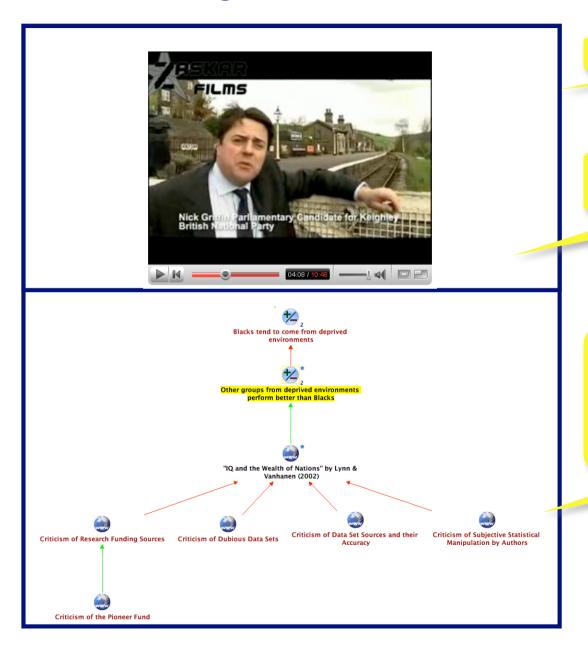
the charge that a is

biased?





### Embedding a website inside another



www.mywebsite.net

Video somewhere on the web

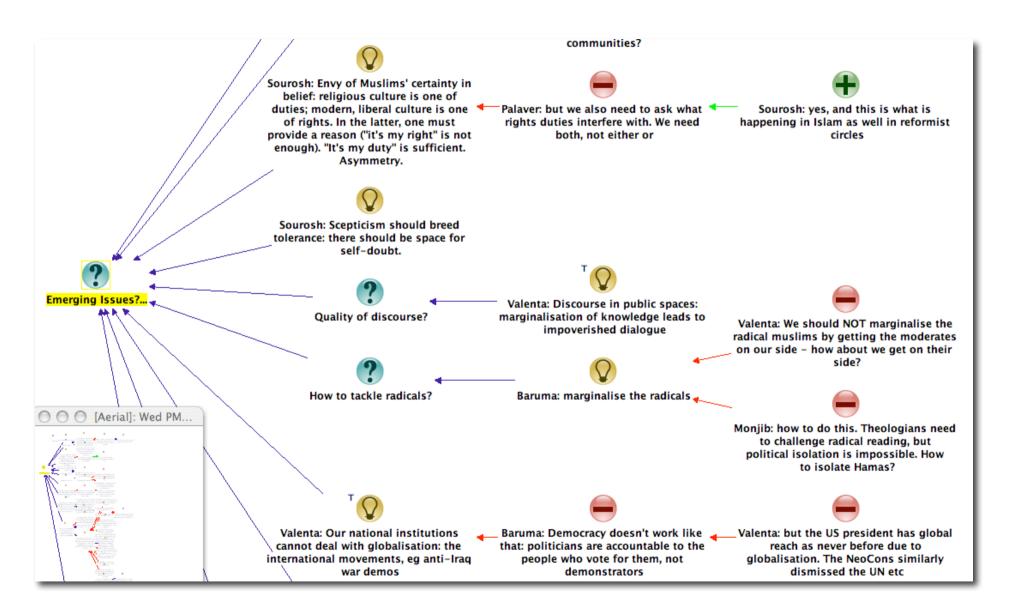
My critique (e.g. an argument analysis) linked to the video to provide a commentary



# Dialogue Mapping (Jeff Conklin) for deliberation over "wicked problems" (Horst Rittel)

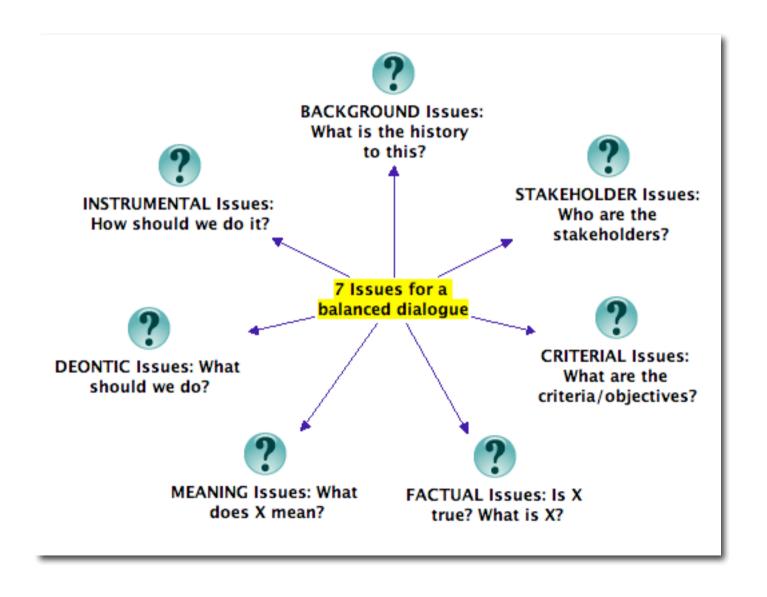
- Participatory deliberation
  - how to define a problem
  - what the success criteria are
  - the arguments for/against possible courses of action
  - (global community of practice reflecting on experiences)
- Simple visual language for Issues, Ideas, Pros and Cons
- Shared display: objectify the problem, not the stakeholders (cf. "Getting to Yes" conflict resolution method)
- Validate the record as contributions are made
- Conversational Modelling is an extension of Dialogue Mapping, extending it with methodologies and models

### Dialogue Map from COV&R 2007 opening plenary



### Heuristic for balanced Dialogue Mapping

(from Jeff Conklin's book "Dialogue Mapping", 2003)

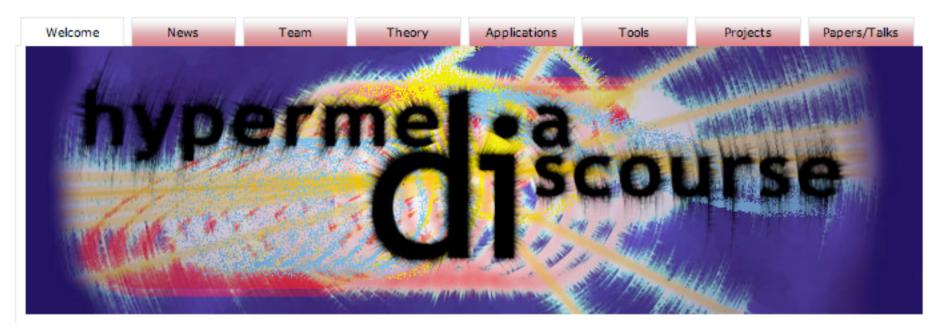


### Negative to positive mimetic conversion?

- Education of the next generation: sharpening critical thinking faculties
- Clarification of confusion before it escalates in meetings or on the net
- Slowing down: learning to listen
- Making co-construction of a shared artifact the focus
- Memetic imitation of the tone and content of incisive analysts

### Open questions...

- Different mimetic subversion strategies for different media and audiences?
  - movie vs. book culture; intelligentsia vs. pop culture; committed vs. enquirers on an issue...
- Are dialogue/argumentation mapping schemes biased to Western rationality?
  - perpetuating an "epistemology of antithesis" fostering antagonism ...or prolonging engaged dialogue which might otherwise break down?
- What to do when the assumptions underpinning rational argumentation break down?
  - Analysis of conflict mediators' strategies (Mark Aakhus)
  - Possible switch from Argument Mapping to Dialogue Mapping to reframe a new context for conversation



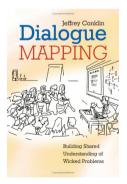
### Hypermedia Discourse project:

community / theory / software / screencasts / case studies / user studies

### www.kmi.open.ac.uk/projects/hyperdiscourse



Compendium Institute www.CompendiumInstitute.org



Dialogue Mapping www.cognexus.org



Visualizing Argumentation www.VisualizingArgumentation.info